



# Comtal group in a nutshell

Comtal is a private group of distributors & agencies in diverse areas of technology.

**The group represents leading manufacturers** in their respective fields from countries all across the world, and offers products and services for a variety of industries.





# Your Marketing & Sales Arm in the Israeli Market

# Wide Range of Activities

Semiconductor Manufacturing  
Micro Electronic Components  
Nano Fabrication Equipment Machine  
Micro-Assembly Systems  
Tools  
Pneumatics & Automation  
Servicing Instruments  
Chemical & Analytical laboratories  
Equipment for the analytical and chemical industry  
Automatic Parking Solutions  
Pneumatics & automation  
Motion & control  
Motion Control Systems  
Analytical and Chemical Industry  
Mechanical Solutions  
Precision Optics  
Precision Optics manufacturing machines  
Food & Bio-technology  
microplate detection instruments  
Airflow Controls  
Consumable solutions for laboratories





# We Specialize in 4 Main Sectors

Industry

Academia

Defense

Real Estate & Construction

# Over 4,000 customers in the Israeli market







# Comtal's **Human Capital** is its most valuable asset

Dedication

Creativity

Skills

Experience

# Strength in Numbers



Over **4,000** Customers



**200** Employees



Revenue 100 M\$



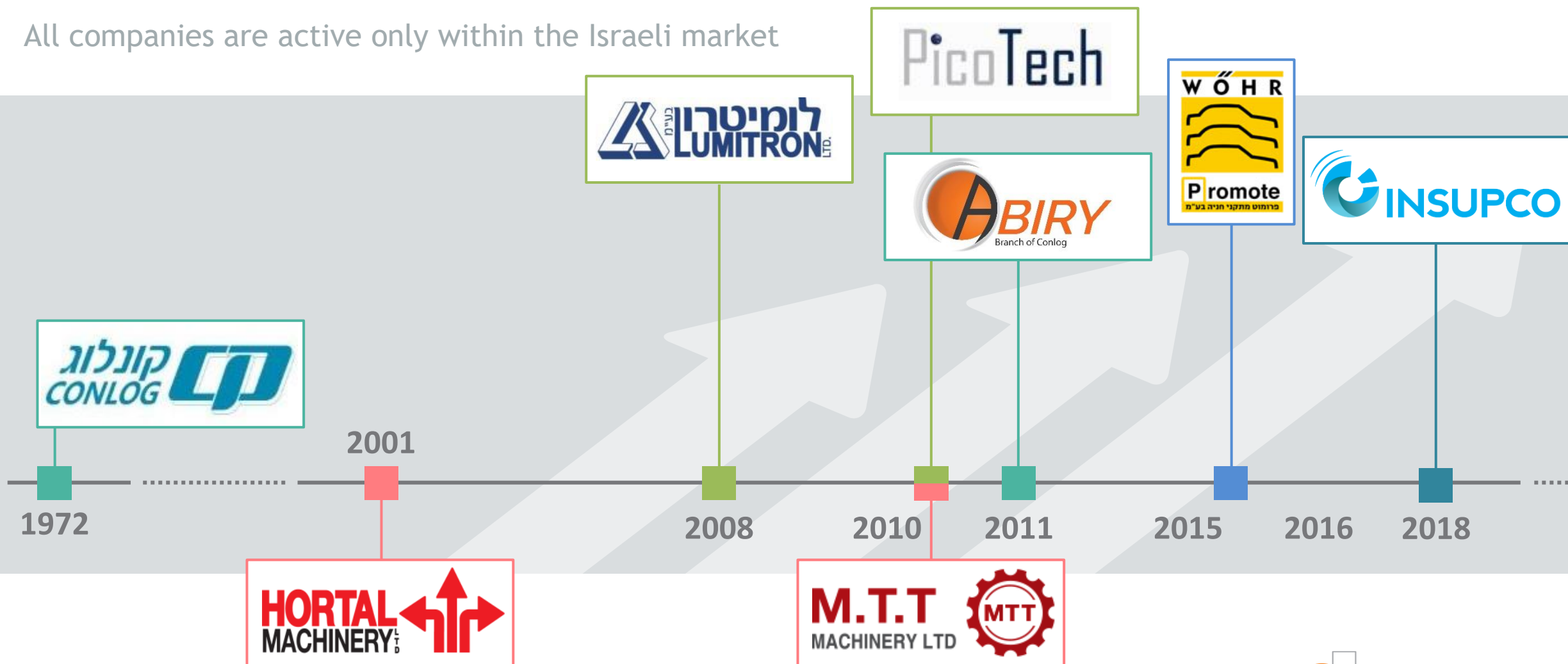
Storage Area **2000m<sup>2</sup>**





# Growing Steadily Since 1972

All companies are active only within the Israeli market



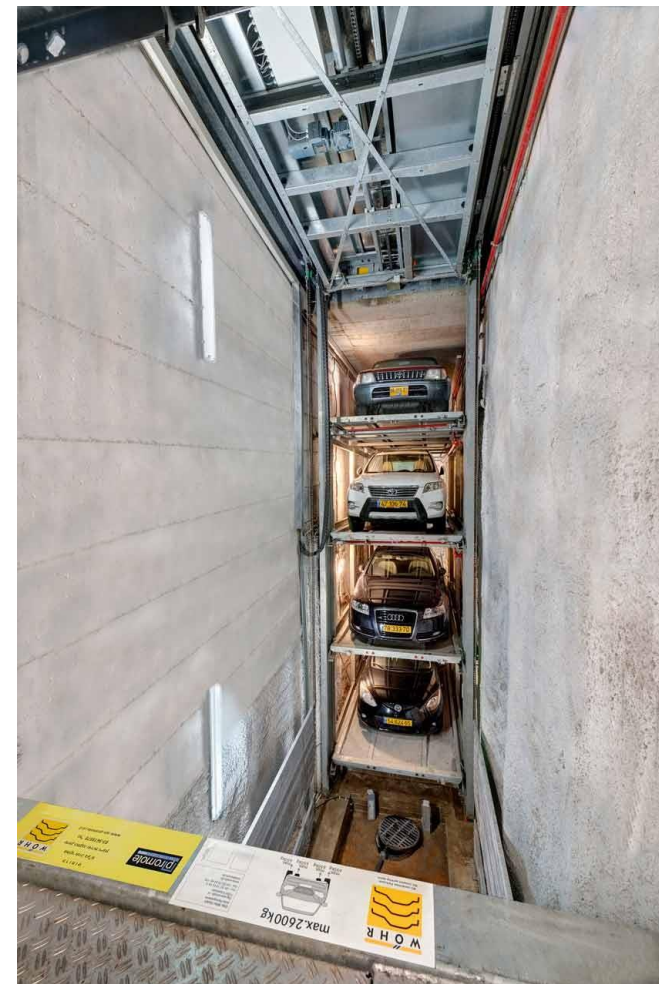
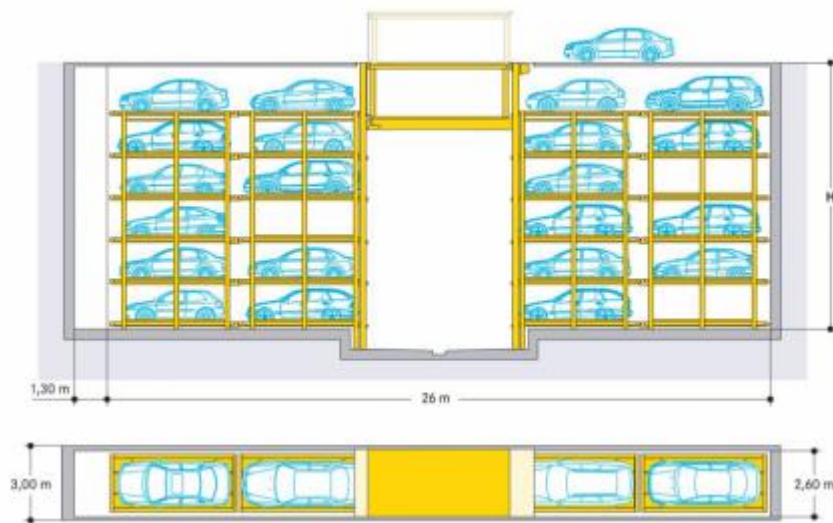


# Promote Parking Systems Ltd.

- Established on 1993.
- Represents [Wöhr Autoparksysteme GmbH](#) from Germany.
- Offers automatic and mechanical parking solutions.
- Specializes in compacting parking space.
- Installed over 15,000 parking spaces in hundreds of projects around Israel.
- Provides engineering, installation, service & maintenance.



# Small Automatic Systems





# Larger Fully Automatic Systems



# Mechanical Systems





# Semi Automatic Systems





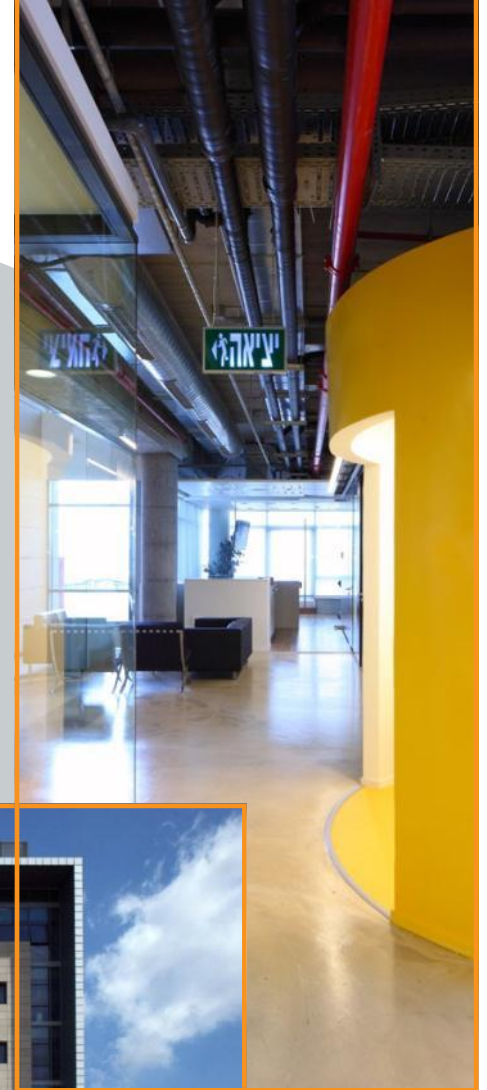
# Car Lifts



# Thank you



© 2016 | Comtal Technologies and Engineering Ltd.  
7 Ha-Mefalsim st. Petach Tikva, Israel  
T +972-3-9269595 | F +972-3-9233367 | [www.comtal.co.il](http://www.comtal.co.il)



# We Are Constantly Seeking New Opportunities

- Agencies & distribution companies
- Companies engaged in **technology**
- Representing **the top manufacturers in their field**
- Potential to be a market leader in the Israeli market.

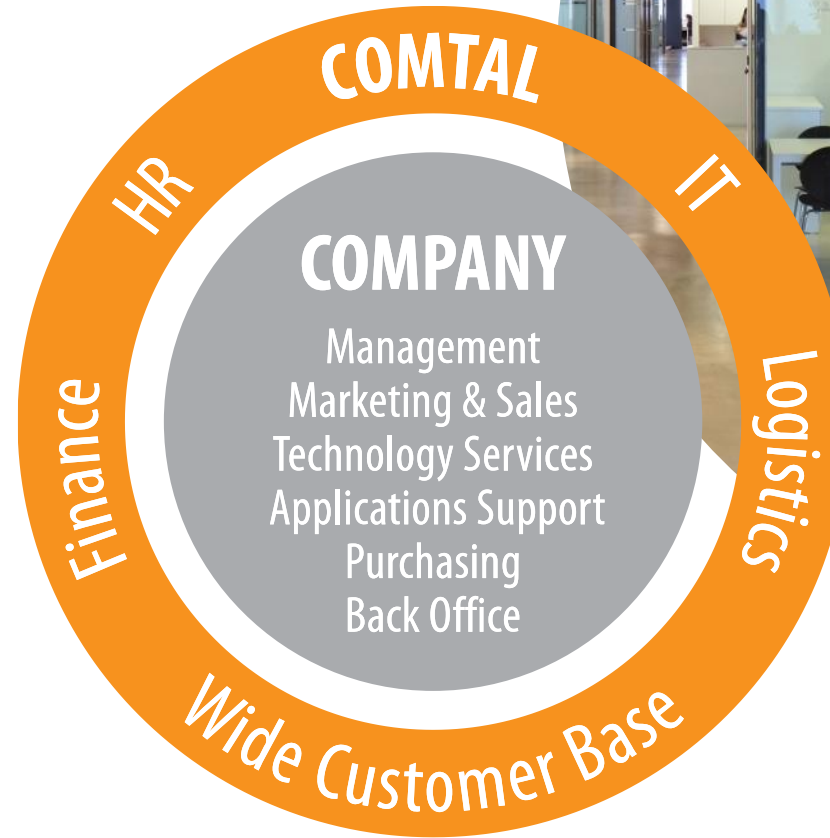




# After acquisition

**Each company maintains** an independent registration company with its official name & presence in the market, as well as its own management, marketing, technology services, support, purchasing and back office.

**Comtal preserves** strong core competencies within each company while providing peripheral support.





# Long Term Relationships

# Comtal's DNA

---



**Focus**



**Stability**



**Growth**





# Growth

- internal growth
- M&A

# Stability

Long Term

Human Resource

Financials



# Focus

We focus only on technology companies which represent **leading global companies** in their respective areas.

- Only agencies, not manufacturing companies.
- Only independent companies, which can retain their **core competencies**.

For companies which choose to join us, we provide a supportive envelope - **finance, IT, HR and a wide client base**.



# Lumitron Ltd.

Supplier and service provider for broad range of instruments/equipment & consumable solutions for Biological, Pharmaceutical, Chemical and Analytical laboratories.

## Among our Customers:

- Academic institutes
- Research institutes
- Pharmaceutical companies
- Hospitals & medical centers
- Food & Bio-technology companies
- Analytical & chemical companies
- Agriculture and veterinary institutes



## Lumitron Ltd. Main Vendors:

 **eppendorf**

[eppendorf](#) - A leading manufacturer of laboratory instruments and consumables for the life sciences.

 **suez**

Channel Partner  
Water & Process Technologies  
Analytical Instruments

GE's Analytical Instruments is now part of SUEZ

[Sues](#) - The world's leading manufacturer of innovative analyzers and sensors measuring total organic carbon (TOC).

 **BioTek**

[BioTek](#) - A worldwide leader manufacturer for microplate detection instruments, microplate washers/dispensers, and automated pipetting systems.



Represents leading global manufacturers of machines, equipment and materials for:

- Micro Electronics Design and production
- Nanofabrication technologies
- Submicron precision assembly
- High Resolution Analytic equipment and Electron Microscopy
- Precision Optics manufacturing

PicoTech provides:

Sales, service, training & installation in all areas of activity.







[Suss Microtech](#) - A leading provider of Semiconductor Lithography system



[Tescan](#) - A leading provider of Scanning Electron Microscopes



[Disco](#) - A leading provider of Semiconductor Dicing and Grinding machines



[Plasma-Therm](#) - A leading provider of Etch and PECVD systems



[Veeco](#) - A leading provider of MOCVD Ion Beam and MBE systems



[Umicore](#) - A leading provider of Materials



[evatec](#) - A leading provider of Optical PVD coating systems



# Hortal Machinery Ltd.

## Machine Tools:

- Milling and Turning machines' center
- Multitasking machines
- Grinding & Gig machines
- Bar-feeders

## General Information

- ISO-9002
- Demonstration room
- Exhibition hall
- Training room
- Workshop, Lab & logistics hub

In each area we provide: Sales, consulting, marketing, service, training, maintenance & installation.



## Hortal Machinery Ltd. Main Vendors:



[Mazak](#) (Japan) - Leaders in manufacturing of advanced technology solutions including Multi-Tasking, 5-axis, milling, turning, CNC controls and automation. Exclusively represented by Hortal for over 27 years.



[Iemca](#) (Italy) - The worldwide leader of automatic bar feeders.



[Parpas](#) (Italy) - High precision milling machines manufacturer.



[Kellenberger](#) (Switzerland) - specializes in development and production of numerically controlled precision grinding machines and systems for the application in the field of medium and high technology.





## M.T.T Machines Ltd.

Specializes in special tailor made solutions for the metal work industry with:

- Swiss type
- Electro Erosion

In each of the activities we provide:  
Sales, marketing, service, training, maintenance & installation.



## M.T.T Machines Ltd. Main Vendors:



ONA specialists in EDM, focused on the research and development of EDM machine technologies.



Nexturn occupies a modern facility with a capacity of building 50 machines per month. It is your CNC solution.



## Conlog Ltd.

Conlog Ltd. is active in Consulting, importing and marketing of a wide range of technical components for a large variety of industries and supports the advanced Israeli R&D market.

Conlog specializes in several areas:

- Turn Key Projects (over 60%)
- Machinery Accessories
- Pneumatics & Automation
- Mechanics, including:
  - Linear Guideways
  - Aluminum Construction Profiles
  - Industrial Robots
  - Conveyors
- Motion & Control (through Abiry)





## Conlog Ltd. Main Vendors:



[igus](#) - A manufacturer of cables carriers (energy chains), robotic cables and a variety of bearing and bushing products made of polymer materials.



[Kanya](#) - A manufacturer of aluminum profiles and special connectors.



[Hiwin Technologies](#) - A manufacturer of accurate mechanical components and systems including linear guideway systems, ball screws, industrial robots and crossed roller bearings.



[CPC](#) - A manufacturer of quick couplings for use in all industrial fields.



[Pisco](#): A manufacturer of automation and pneumatic accessories, including: one touch fittings, quick couplings, valves, vacuum pads, etc.



[Koganei](#): A manufacturer of pneumatic and automation products, including: operating valves, miniature linear actuators, slide pistons, rodless cylinders, vacuum equipment and more.



# Abiry - a division of Conlog

Abiry (Conlog's Motion Control division) Specializes in system solutions for motion and positioning control applications.

## Main products:

- Motors
- Encoders
- Gear heads
- Drives
- Controllers
- Positioning systems & stages
- Linear Actuators
- Industrial robots



## Abiry - a division of Conlog Main Vendors:



[Schneider Electric](#) - A leading manufacturer of integrated step motors, stepper drives & servo systems.



[AMC](#) - A manufacturer of analogic and digital servo drives.



[Apex Dynamics](#) - A manufacturer of planetary gears for the majority of the world common servo motors, designed mostly for accurate motion systems.

SANYODENKI

[Sanyo Denki](#) - A manufacturer of motion & control products, such as servo systems, stepper motors, drives, controllers and fans.



[LinMot](#) - A manufacturer of linear actuators & linear motors.



[Oriental Motor](#) - A leading manufacturer of stepper motors & BLDC motors.



[di-soric](#) - A manufacturer of sensors for industrial automation.

[www.abiry.com](http://www.abiry.com)





# Insupco Technologies Ltd.

A very dynamic company promoting unique systems such as energy saving, laboratory air systems, air dehumidifiers and springs for power plants. Represents in Israel worldwide well-known manufacturers of high quality and reliable systems, industrial equipment and products.

Among our Customers:

- Research Centers
- Universities
- Pharmaceutical companies
- Hospitals & medical centers
- Chemical companies
- Petrochemical and the Microelectronic companies



## Insupco Technologies Ltd. Main Vendors:



[Mason Industries](#) - A leading manufacturer of Shock absorbers, Hangers, Rubber pads and snubbers for earthquakes. Rubber Expansion Joints single and double arch, double arch.



[Phoenix Controls](#) - Provides solutions of Airflow Controls for supply and Extract of Air from fume hoods, laboratories and vivariums and Isolation rooms.



[Munters](#) - A global leader in energy efficient and sustainable air treatment and climate solutions, Using innovative technologies.



[Aircuity](#) - Offers solutions for better air quality, as well as energy savings by reducing ACH according to room air quality by continues sampling and monitoring.

